

Source: TWSE

Capital Securities Corp. Investor Conference August, 2024

Tricks of scamners



The tricks of scammers include impersonating celebrities to solicit money or personal information, providing high compensation for a position that requires "no skills or experiences," offering free services, and masquerading as legitimate businesses. If you discovered you might have sent money to a scammer, call the antifraud hotline at 165 or the police at 110 immediately. It might still be possible to stop the scammer from withdrawing the fund or transferring it to someone else by having the financial institution involved to earmark the account.

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Presentation Outline

- Company Profile
- Operation Overview
- Prospect and Outlook
- Sustainability Development & Capital Securities' Practices

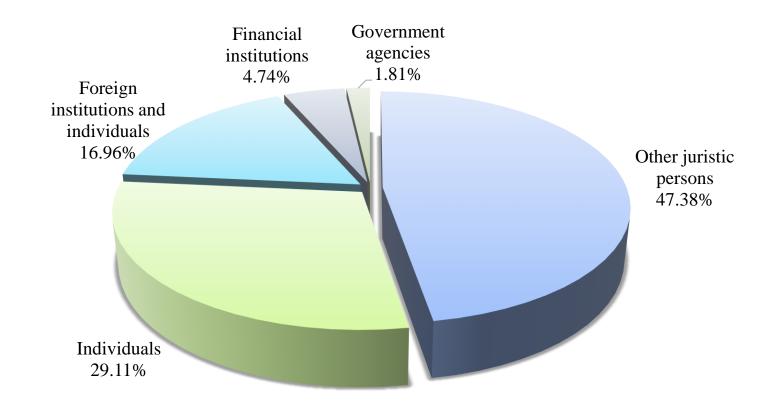


Company Profile



Shareholder Structure

Data as of April 29, 2024





Basic Information



♣ Stock code: 6005

♣ Paid-in capital: NTD21.709bn

4 Number of branches in Taiwan: 53

♣ Number of employees: 1,896

FEB20 Paid-in capital of NTD21.709bn



Listed on TPEx in 1995 Paid-in capital of NTD4.08bn



Listed on TWSE in 2005 Paid-in capital of NTD13.64bn

Established in 1988 Paid-in capital of NTD300mn

Data as of June 30, 2024





Deployment in Asia

Chengdu

TEL: 86 28 6555 2888

FAX: 86 28 6555 2999

Add: Units 408-410,4F,Poly

Center Tower C, No.1, Jinxiu

Road, Wuhou District

Chengdu, P.R.China



Shanghai

TEL: 86 21 5888 7188

FAX: 86 21 5888 2929

Add: 18F., New Shanghai

International Tower, No. 360

Pudong Nan Road,

Shanghai, P.R.China



omprehensive deployment in Greater China

Shanghai

Hong Kong

Chengdu



Headquarters in Taipei

TEL: 886 2 8789 8888

FAX: 886 2 8712 1219

Add: 11F, No. 156, Sec. 3,

Minsheng E. Rd., Songshan Dist.,

Taipei City 105402, Taiwan,

Hong Kong

TEL: 852 2530 9966 FAX: 852 2104 6006

Add: 3F., FWD Financial

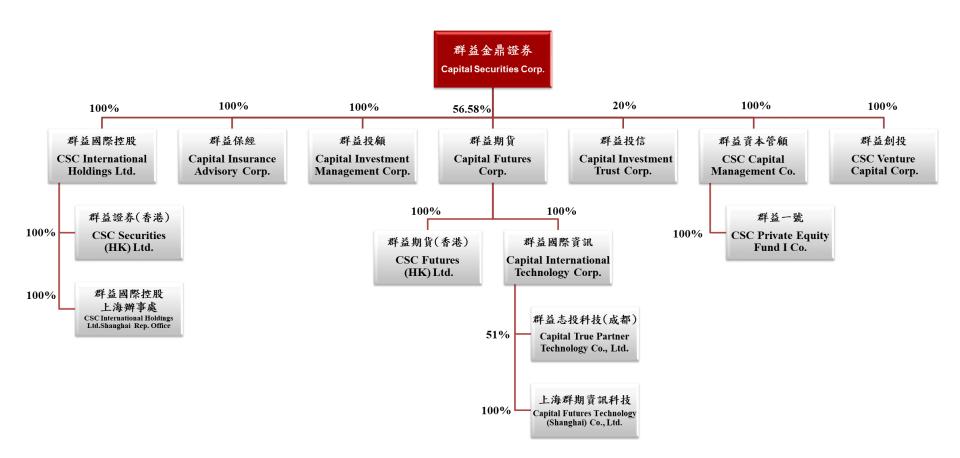
Centre, 308 Dex Voeux Road

Central, Hong Kong





Non-operating Investments





Non-operating Investments (continued)

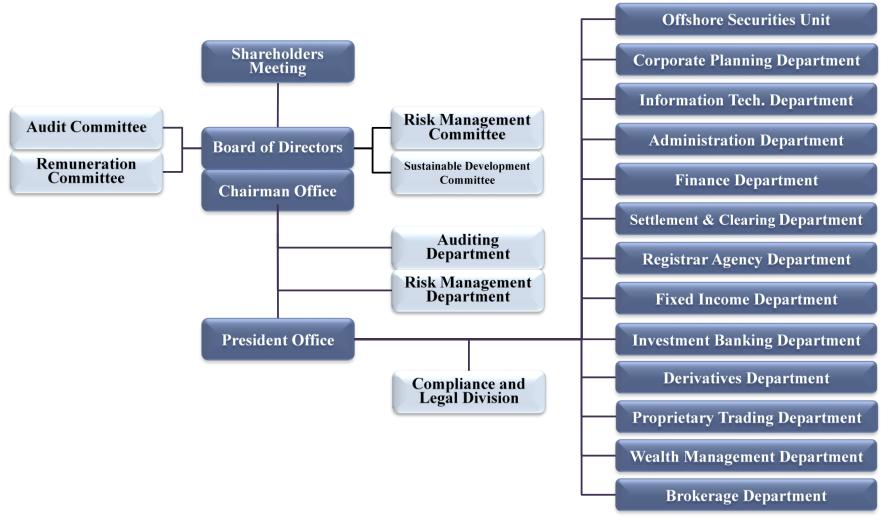
							Unit: 1000
Region	Name	Currency	Paid-in capital	Book value as of Jun 30, 2024	Net income or loss for JAN~JUN24	Book value as of Jul 31, 2024	Net income or loss for JAN~JUL24
Taiwan	Capital Futures Corp.	NTD	2,104,376	7,117,649	609,331	7,363,932	743,016
	Capital Investment Management Corp.	NTD	70,000	87,527	10,060	89,249	11,782
	Capital Insurance Advisory Corp.	NTD	5,000	42,461	16,875	44,569	18,983
	Capital International Technology Corp.	NTD	50,000	15,498	(2,953)	15,443	(3,139)
	CSC Venture Capital Corp.	NTD	1,000,000	889,851	(510)	905,437	915
	Capital Investment Trust Corp.	NTD	1,653,375	4,427,839	740,811	4,584,845	897,818
	CSC Capital Management Co.	NTD	330,000	321,131	6,176	320,195	685
	CSC Private Equity Fund I Co.	NTD	300,000	287,410	5,491	286,341	(134)
Hong Kong	CSC Futures (HK) Ltd.	HKD	220,000	271,706	6,173	272,259	6,727
	CSC Securities (HK) Ltd.	HKD	128,000	176,095	3,273	176,943	4,122
China	Capital True Partner Technology Co., Ltd	CNY	1,000	1,671	281	1,734	345
	Capital Futures Technology (Shanghai) Co., Ltd.	CNY	4,000	367	(214)	399	(183)
	CSC International Holdings Ltd. Shanghai Rep. Office	N/A	N/A	N/A	N/A	N/A	N/A
BVI	CSC International Holdings Ltd.	USD	45,000	51,921	117	51,978	174

Note: JAN~JUN24 figures were audited by CPA; JAN~JUL24 figures were unaudited





Organizational Structure



Data as of July 31, 2024



Operation Overview

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Financial Data Over the Past Three Years

				(NTD'000)
Item	2021	2022	2023	JAN~JUN24
Consolidated net income before tax	6,227,509	1,846,051	5,108,776	3,240,710
Consolidated net income	5,461,649	1,179,016	4,570,993	2,870,923
Net income attributable to shareholders of the parent company	5,249,590	840,040	4,131,510	2,605,748
EPS (NTD)	2.42	0.39	1.90	1.20

X Audited by CPA



X Audited by CPA

Consolidated Balance Sheet (summary)

		(NTD'000)
Item	Jun 30, 2023	Jun 30, 2024
Current assets	203,292,945	300,637,769
Non-current assets	22,538,415	24,206,477
Total assets	225,831,360	324,844,246
Current liabilities	183,200,459	278,639,703
Non-current liabilities	1,944,891	3,277,473
Total liabilities	185,145,350	281,917,176
Capital stock	21,709,081	21,709,081
Capital surplus	2,743,256	2,743,257
Retained earnings	11,269,969	12,969,850
Other equity interests	2,072,032	2,410,781
Equity attributable to shareholders of the parent company	37,794,338	39,832,969
Non-controlling interests	2,891,672	3,094,101
Total equity	40,686,010	42,927,070



Consolidated Comprehensive Income Statement (summary)

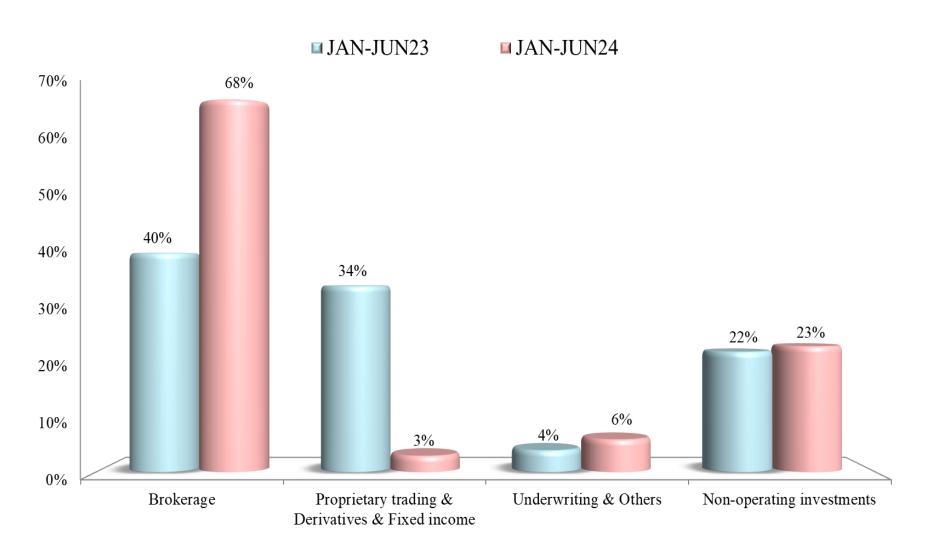
(NTD'000)

Item	JAN~JUN23	JAN~JUN24
Revenue	5,590,569	8,364,536
Operating expenses and costs	4,322,695	6,568,787
Operating income	1,267,874	1,795,749
Other income and expenses	1,245,911	1,444,961
Net income before tax	2,513,785	3,240,710
Income tax expense	101,336	369,787
Net income	2,412,449	2,870,923
Other comprehensive income	705,047	(106,752)
Total comprehensive income	3,117,496	2,764,171
Net income attributable to shareholders of the parent company	2,198,796	2,605,748
Earnings per share (NTD)	1.01	1.20

X Audited by CPA



Earnings Breakdown by Major Business





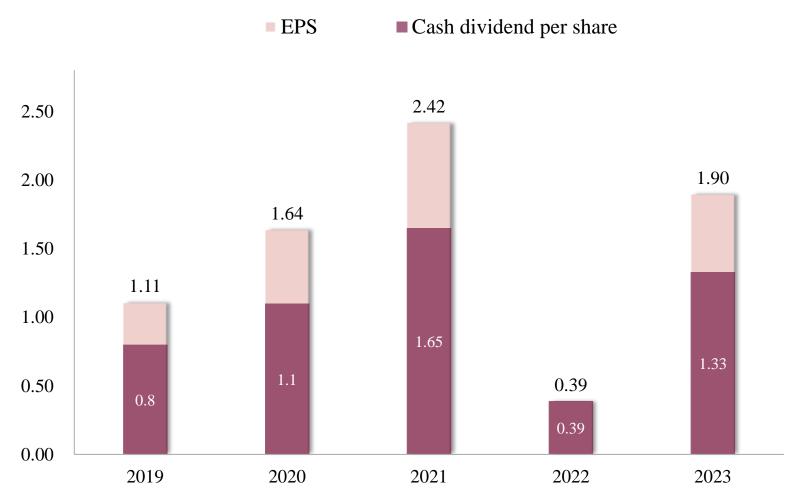
Business Performance and Market Ranking

Item	Figures in JAN~JUN24	Market ranking in JAN~JUN24
Market share in brokerage	3.50%	9
Market share in margin financing	5.04%	7
Trust business-AUM	NTD14.805bn	6
Number of warrants issued	5,893	3
Value of warrants issued	NTD44.6bn	2
Value of structured products issued	NTD11.2bn	6
Number of NTD corporate bond underwritten (as lead underwriter)	6	2
Value of NTD corporate bonds underwritten	NTD20.2bn	1
Number of clients in stock registrar and transfer service	358	4



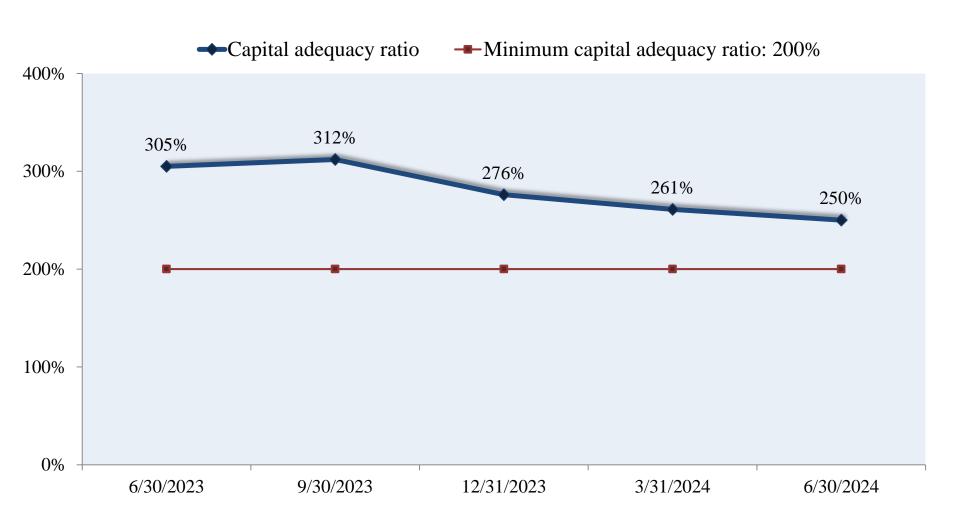
Dividend Payout

Unit: NTD





Capital Adequacy Ratio





Ratings

Fitch Ratings 2023

Long-term Issuer Default Rating (IDR) **BBB-**

National Long-term Rating A(twn)

National Short-term Rating **F1(twn)**

Outlook Stable



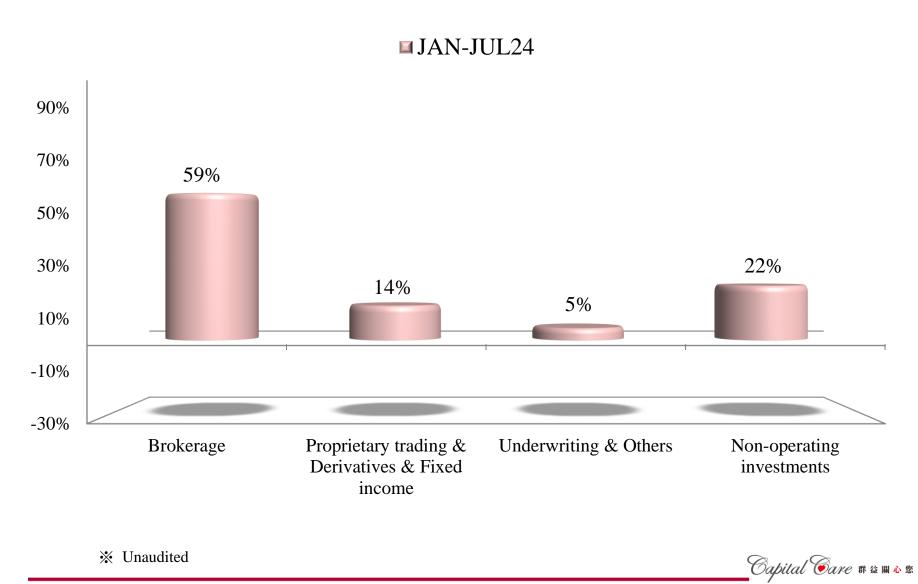
JUL24 Operating Results

		Unit: NTD'000
Entity	JUL24	JAN~JUL24
Net income before tax	663,539	3,478,586
Net income	377,507	2,967,240
EPS (NTD)	0.17	1.37
Consolidated	JUL24	JAN~JUL24
Net income before tax	749,554	3,974,248
Net income	435,699	3,290,606

W Unaudited



JAN~JUL24 Earnings Breakdown by Major Business





Business Performance and Market Ranking

Item	Figures in JAN~JUL24	Market ranking in JAN~JUL24
Market share in brokerage	3.50%	9
Market share in margin financing	5.02%	8
Trust business-AUM	NTD15.891bn	7
Number of warrants issued	6,797	3
Value of warrants issued	NTD50.4bn	2
Value of structured products issued	NTD13.9bn	6
Number of NTD corporate bond underwritten (as lead underwriter)	6	2
Value of NTD corporate bonds underwritten	NTD20.35bn	1
Number of clients in stock registrar and transfer service	359	4



Prospect and Outlook

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Business philosophy

Our vision

• To create long-term and rewarding partnerships with our clients by offering high value-added financial services which exceed client expectations

Our belief

• The Capital Group in Chinese means "benefit for many" which embodies our commitment to public interests and contribution to the capital market

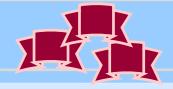


Business Development Plans





List of Awards



■ Won the High Commendation Award for the "most innovative use of technology in the domestic nonbank financial institution section in 2024" from Finance Asia

FinanceAsia
AWARDS
2024

MOST INNOVATIVE USE OF TECHNOLOGY
NONBANK FINANCIAL INSTITUTION
DOMESTIC
Highly Commended
TAIWAN
Capital Securities

■ "Capital Hawk" app won the "Most Popular Brand Award" from "The National Brand Yushan Award"





Sustainability Development & Capital Securities' Practices



Why Do We Promote Sustainable Development?

"Sustainable development is the development that meets the needs of the present without compromising the ability of future generations to meet their own needs," according to the Our Common Future Report released on the 42nd General Assembly of the United Nations (UN) in 1987.

Since the beginning of the 20th century, rapid technology and economic advancements have brought high-level urbanization and significant improvement in human lives. However, this development also brought about impacts and damages on wildlife and the natural environment with extreme weather conditions worldwide and worsening resource scarcity and uneven distribution. Hence, the global community started to realize the importance of sustainable development.

"Sustainable development" is a reappraisal of the aforesaid development. While pursuing economic growth, humans should also maintain social inclusion and environmental suitability and take inter-generational equity into consideration. The well-being of future generations should not be compromised when promoting and creating benefits for today's generation. The use of natural resources should secure biological and ecological sustainability for the proliferation of life.



Sustainable Development Goals (SDGs)

The UN has proposed the 2030 Sustainable Development Agenda in 2015 with 17 Sustainable Development Goals (SDGs) that are key indicators of global sustainable development.



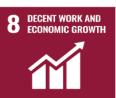
































These goals serve as indispensable indicators for the international community. As they are expected to facilitate sustainable development in societies by 2030 and effectively reduce poverty and hunger worldwide, global communities may find stabilization and balance as early as possible.



Sustainable Development Practices

Environmental Protection (E, Environment)

- 2024.05 Our subsidiaries completed their greenhouse gas inventories and finalized their inventory reports.
- 2024.06 We received the "1.5°C Temperature Control Compliance" certification from the CommonWealth Magazine for our efforts and achievements in the field of environmental protection.









Sustainable Development Practices (continued)

Social Responsibilities (S, Social)

- 2024.05 We joined the "Tanji for All: Beautiful City" event to encourage the public to engage in green consumption and establish personal carbon savings accounts.
- 2024.05 We officially joined the "2024 TALENT, in Taiwan, Taiwan Talent Sustainability Alliance"
- 2024.06 "3Q24 Investment Outlook Seminar"







Sustainable Development Practices (continued)

Social Responsibilities (S, Social)

- 2024.06 We collaborated with Takming University of Science and Technology to deepen industry-academia collaborations.
- 2024.07 We organized several charitable blood drives to spread love and happiness.







Sustainable Development Practices (continued)

Corporate Governance (G, Governance)& Social Responsibilities (S, Social)

- 2024.07 Our fair treatment of customers is highly recognized by the Financial Supervisory Commission, winning the FSC's "Best Progress Award".
- 2024.08 To seek deep integration across departments, establish common good, and construct a sustainable ESG ecosystem, we are deeply committed to talent cultivation. We have been awarded the 2024 enterprise bronze medal in the "Talent Qualitymanagement System" (TTQS) by the Workforce Development Agency, Ministry of Labor, Executive Yuan.





Recognized for Sustainable Development and Corporate Governance

Selected as a constituent of FTSE4Good TIP Taiwan ESG Index

Selected as a constituent of FTSE4Good Emerging Index

Selected as a constituent of TWSE RA Taiwan Employment Creation 99 Index

Ranked among the top 21%~35% in the 2023 Corporate Governance Evaluation



Thank you