

Capital Securities Corporation Institutional Investor Conference

Capital Care 群益關心您

March 2023

台北 · 香港 · 上海

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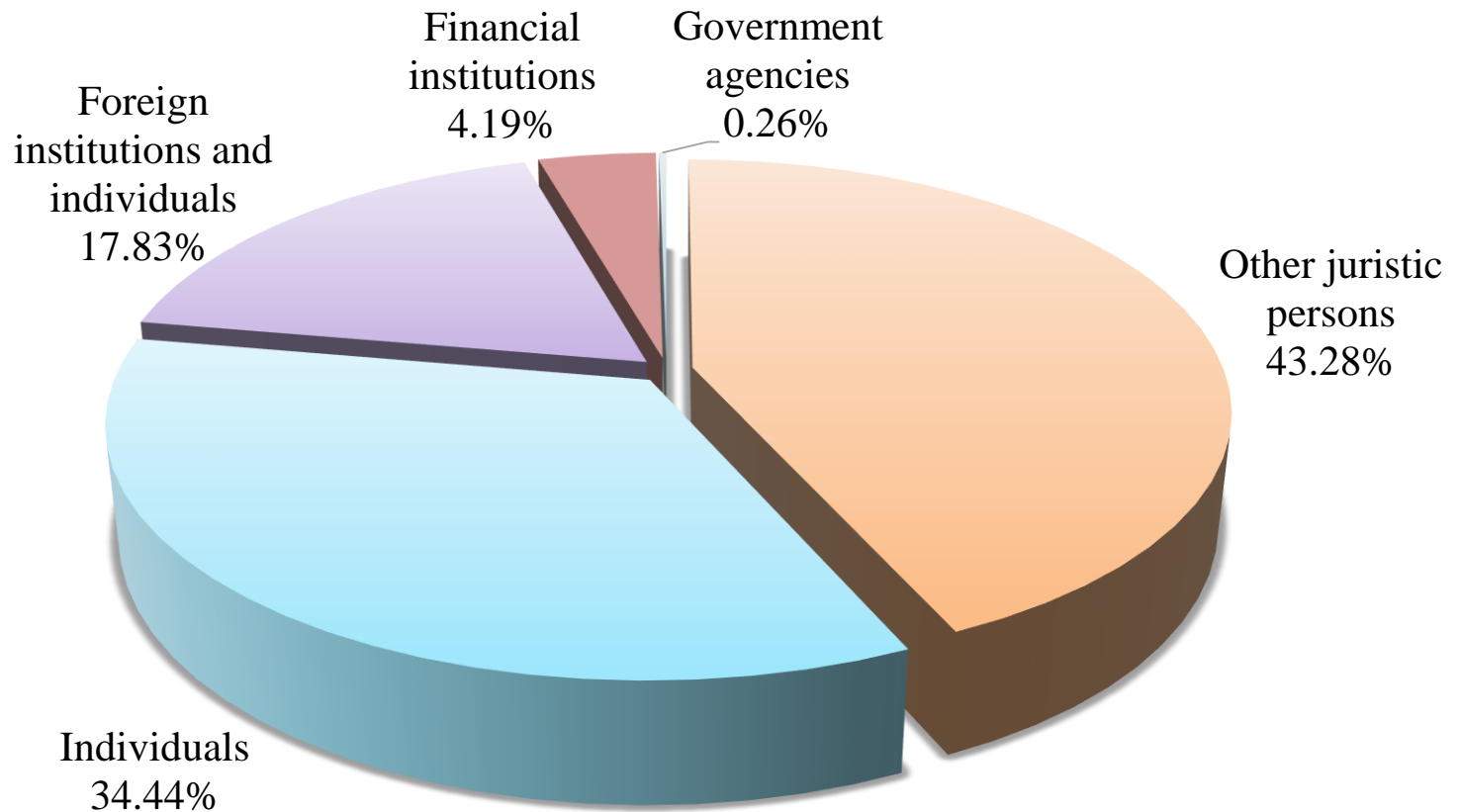
Presentation Outline

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- I* Company Profile
 - II* Operation Overview
 - III* Prospect and Outlook
 - IV* Sustainability Development & Capital Securities' Practices

I Company Profile

Shareholder Structure

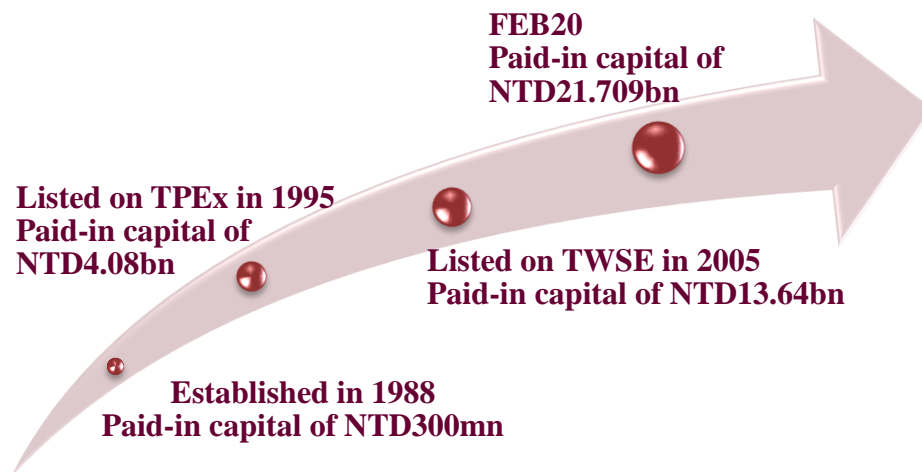
Data as of April 29, 2022



Basic Information



✚	Stock code:	6005
✚	Paid-in capital:	NTD21.709bn
✚	Number of branches in Taiwan:	53
✚	Number of employees:	1,897



Data as of December 31, 2022

Deployment in Asia

Chengdu

TEL : 86 28 6555 2888
FAX : 86 28 6555 2999
Add : Units 408-410, 4F, Poly Center Tower C, No. 1, Jinxiu Road, Wuhou District Chengdu, P.R.China



Shanghai

TEL : 86 21 5888 7188
FAX : 86 21 5888 2929
Add : 18F., New Shanghai International Tower, No. 360 Pudong Nan Road, Shanghai, P.R.China



**Comprehensive deployment
in Greater China**



Hong Kong

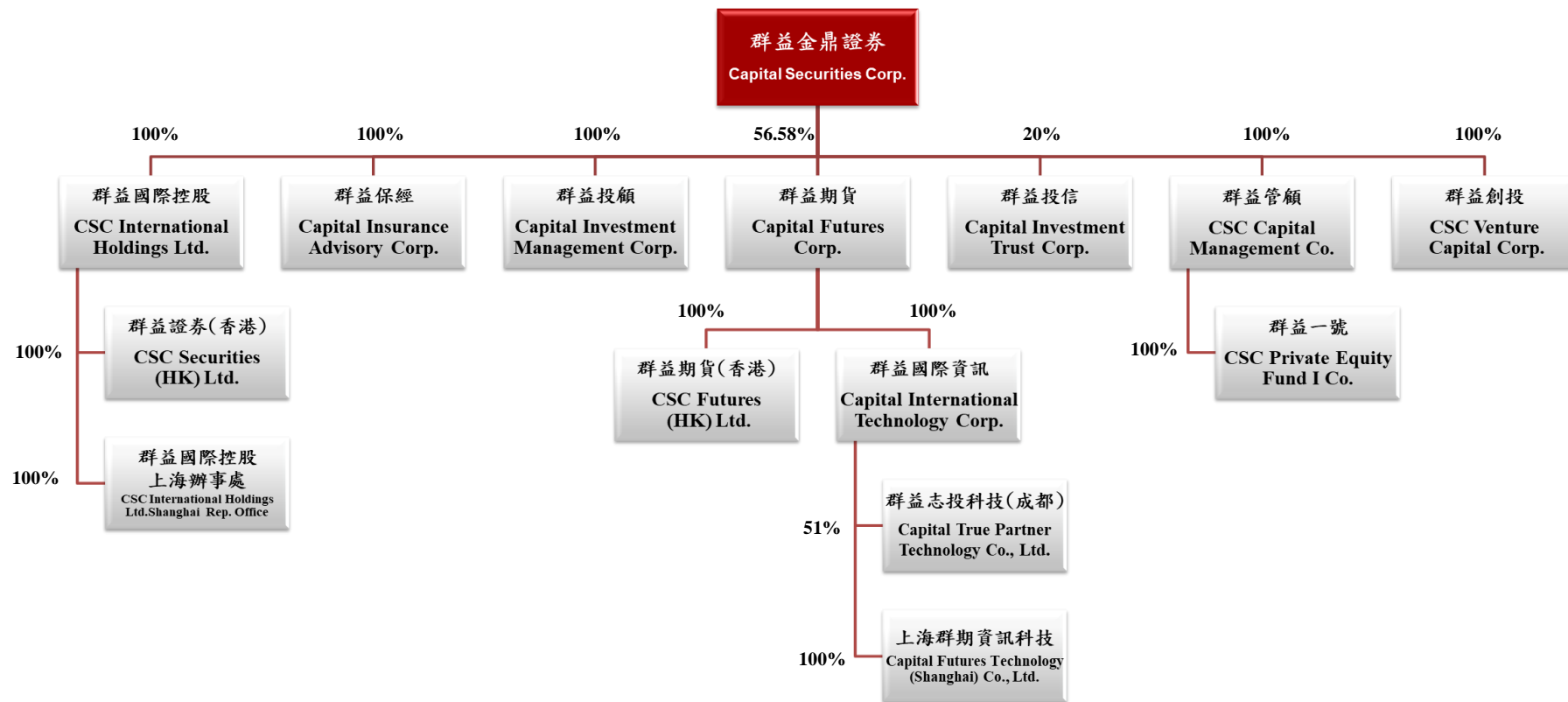
TEL : 852 2530 9966
FAX : 852 2104 6006
Add : 3F., FWD Financial Centre, 308 Dex Voeux Road Central, Hong Kong



Headquarters in Taipei

TEL : 886 2 8789 8888
FAX : 886 2 8712 1219
Add : 11F, No. 156, Sec. 3, Minsheng E. Rd., Songshan Dist., Taipei City 105402, Taiwan, R.O.C.

Non-operating Investments



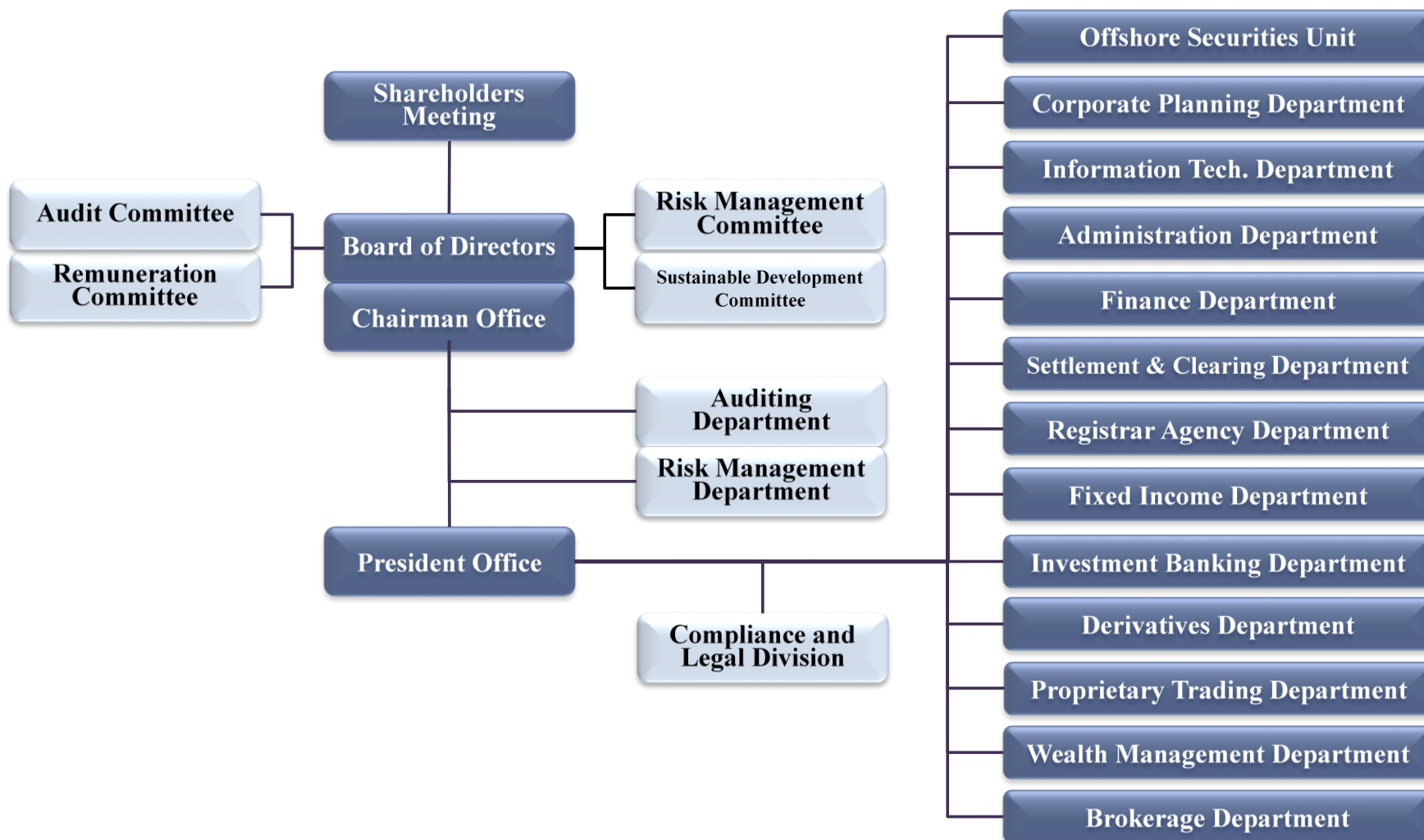
Non-operating Investments (continued)

Unit : 1000

Region	Name	Currency	Paid-in capital	Book value as of Dec 31, 2022	Net income or loss for current period 2022	Book value as of Feb 28, 2023	Net income or loss for JAN~FEB23
Taiwan	Capital Futures Corp.	NTD	2,104,376	6,781,388	781,860	6,910,169	139,445
	Capital Investment Management Corp.	NTD	70,000	88,079	11,247	87,855	(198)
	Capital Insurance Advisory Corp.	NTD	5,000	72,021	46,155	74,145	2,123
	Capital International Technology Corp.	NTD	50,000	26,468	(7,551)	25,113	(1,315)
	CSC Venture Capital Corp.	NTD	1,000,000	833,287	(809)	847,611	(685)
	Capital Investment Trust Corp.	NTD	1,653,375	4,284,957	769,405	4,404,572	119,614
	CSC Capital Management Co.	NTD	330,000	286,999	(8,548)	295,267	5,997
	CSC Private Equity Fund I Co.	NTD	300,000	255,454	(10,584)	263,213	5,916
Hong Kong	CSC Futures (HK) Ltd.	HKD	220,000	245,353	3,268	249,460	4,107
	CSC Securities (HK) Ltd.	HKD	128,000	165,260	(12,345)	168,010	2,750
China	Capital True Partner Technology Co., Ltd	CNY	1,000	990	(181)	1,073	83
	Capital Futures Technology (Shanghai) Co., Ltd.	CNY	4,000	1,762	(932)	1,542	(220)
	CSC International Holdings Ltd. Shanghai Rep. Office	N/A	N/A	N/A	N/A	N/A	N/A
BVI	CSC International Holdings Ltd.	USD	45,000	51,372	(2,116)	51,628	256

Note : 2022 figures were audited by CPA, JAN~FEB23 figures were unaudited

Organizational Structure



II Operation Overview

Financial Data Over the Past Three Years

(NTD'000)

Item	2020	2021	2022
Consolidated net income before tax	4,382,700	6,227,509	1,846,051
Consolidated net income	3,840,679	5,461,649	1,179,016
Net income attributable to shareholders of the parent company	3,569,529	5,249,590	840,040
EPS (NTD)	1.64	2.42	0.39

※ Audited by CPA

Consolidated Balance Sheet (summary)

(NTD'000)

Item	Dec 31, 2021	Dec 31, 2022
Current assets	185,983,038	171,397,616
Non-current assets	17,710,901	20,219,025
Total assets	203,693,939	191,616,641
Current liabilities	159,485,189	150,886,125
Non-current liabilities	2,735,166	2,039,403
Total liabilities	162,220,355	152,925,528
Capital stock	21,709,081	21,709,081
Capital surplus	2,743,465	2,743,256
Retained earnings	12,155,572	9,884,681
Other equity interests	2,126,692	1,407,491
Equity attributable to shareholders of the parent company	38,734,810	35,744,509
Non-controlling interests	2,738,774	2,946,604
Total equity	41,473,584	38,691,113

※ Audited by CPA

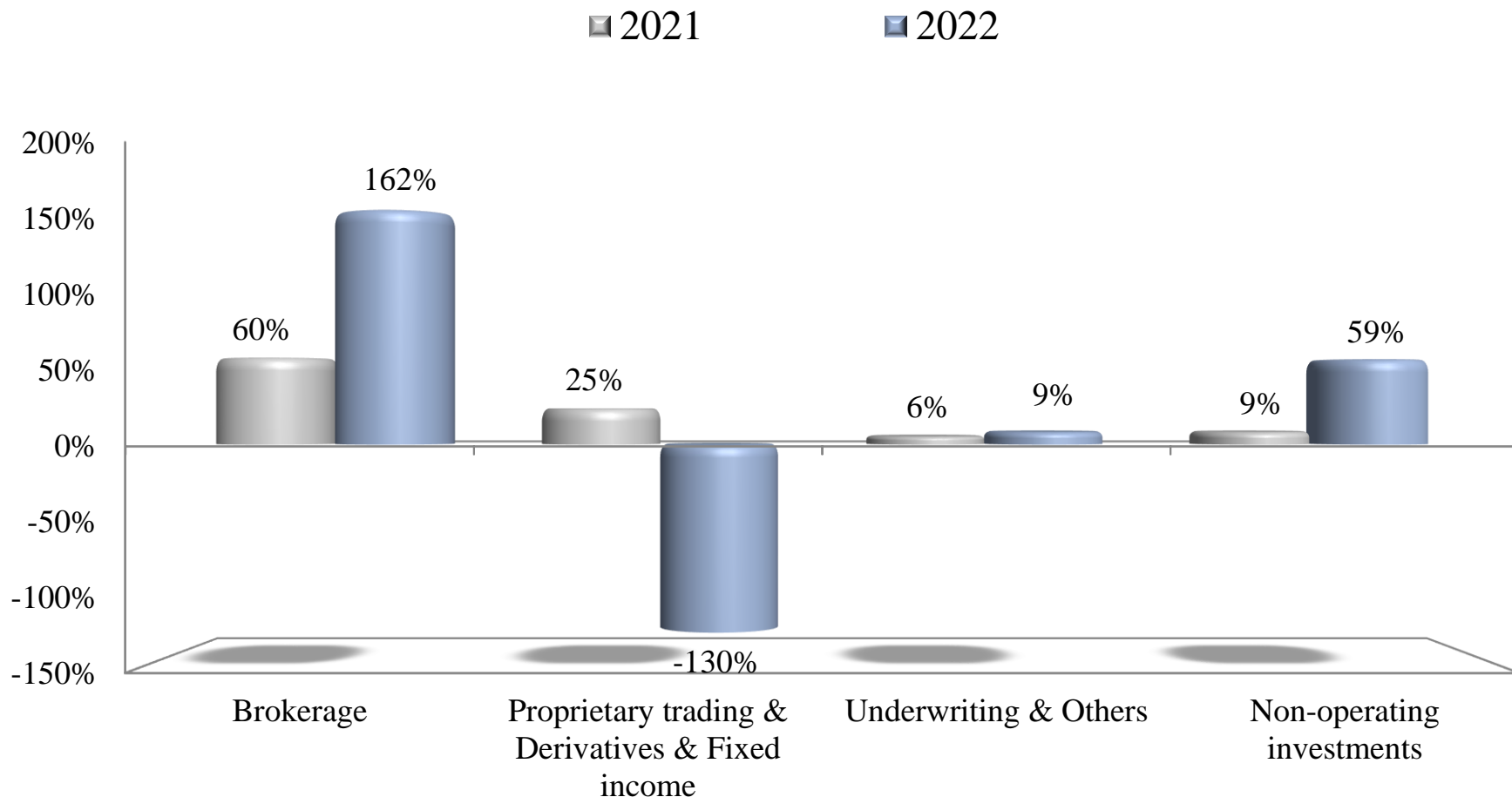
Consolidated Comprehensive Income Statement (summary)

(NTD'000)

Item	2021	2022
Revenue	13,281,753	8,219,057
Operating expenses and costs	7,961,426	7,681,534
Operating income	5,320,327	537,523
Other income and expenses	907,182	1,308,528
Net income before tax	6,227,509	1,846,051
Income tax expense	765,860	667,035
Net income	5,461,649	1,179,016
Other comprehensive income	(12,622)	(211,771)
Total comprehensive income	5,449,027	967,245
Net income attributable to shareholders of the parent company	5,249,590	840,040
Earnings per share (NTD)	2.42	0.39

※ Audited by CPA

Earnings Breakdown by Major Business

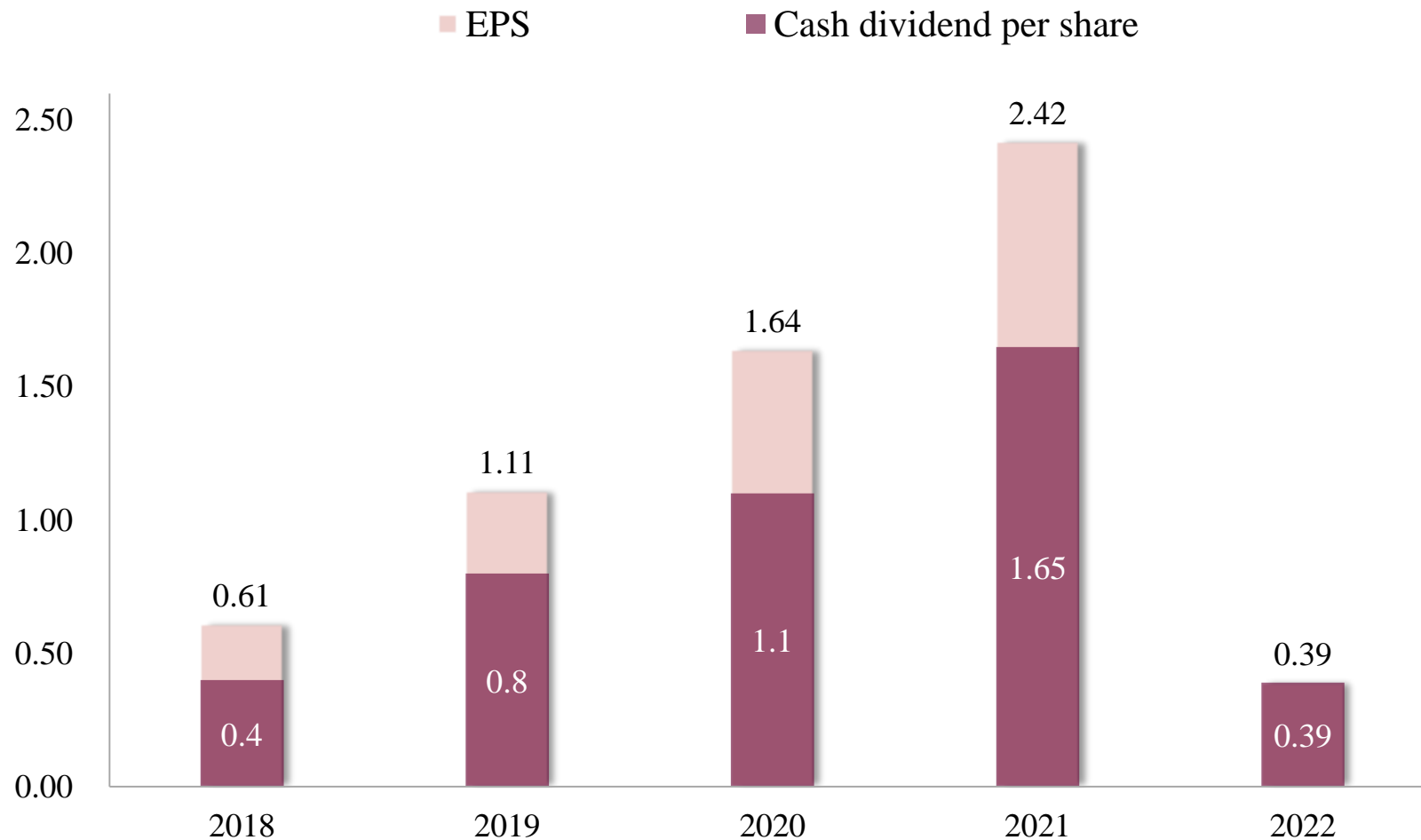


Business Performance and Market Ranking

Item	Figures in 2022	Market ranking in 2022
Market share in brokerage	3.62%	8
Market share in margin financing	5.30%	6
Trust business-AUM	NTD13.5bn	6
Number of warrants issued	6,192	3
Value of warrants issued	NTD67.9bn	3
Value of structured products issued	NTD13.2bn	7
Number of NTD corporate bond underwritten (as lead underwriter)	9	3
Value of NTD corporate bonds underwritten	NTD39.1bn	3
Number of clients in stock registrar and transfer service	361	3

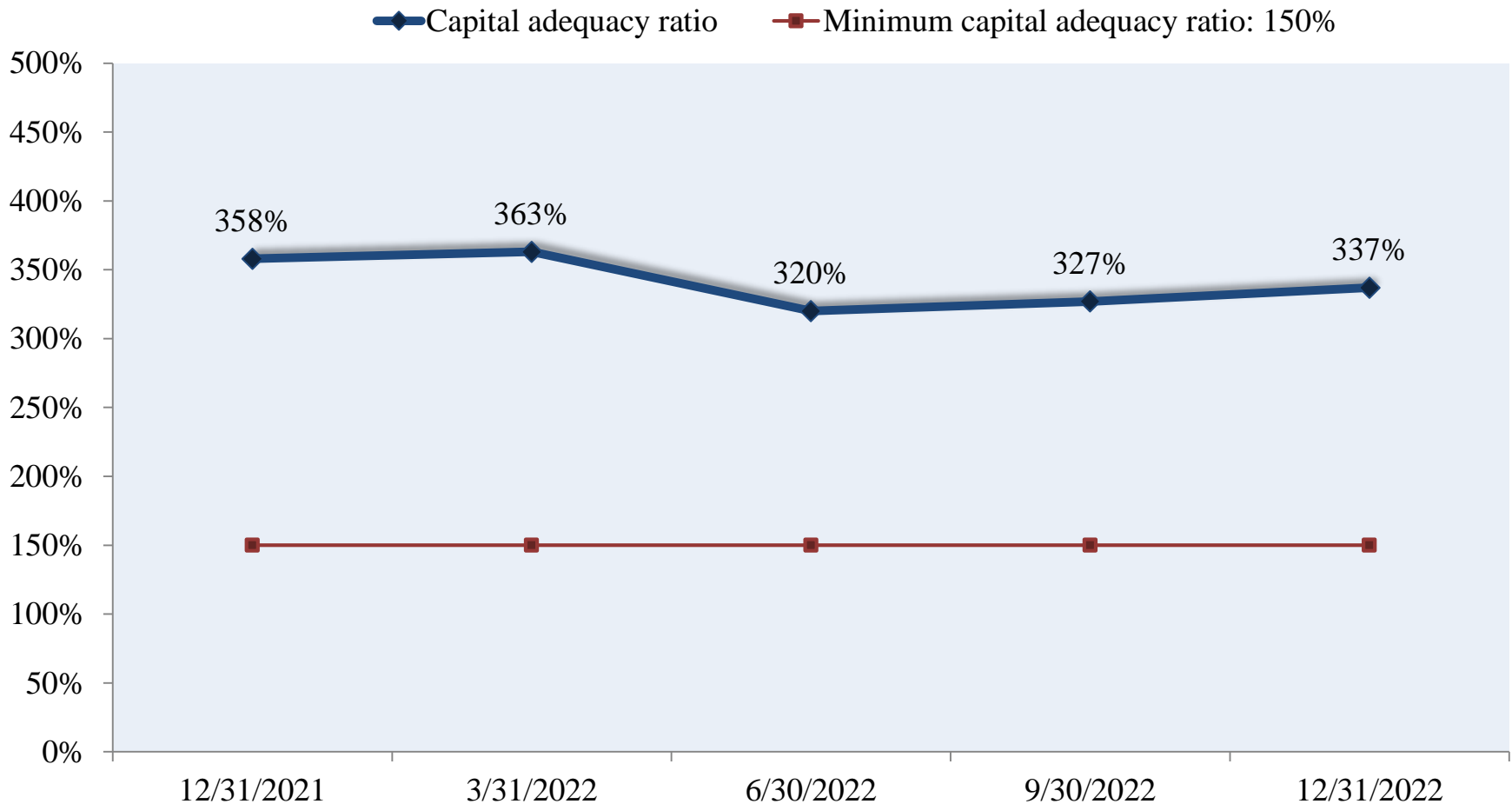
Dividend Payout

Unit: NTD



※ The distribution of FY22 earnings has been approved by the BoD on March 13, 2023, pending the general shareholder meeting's approval.

Capital Adequacy Ratio



Fitch Ratings 2022

Long-term Issuer Default Rating
(IDR) **BBB-**

National Long-term Rating **A(twn)**

National Short-term Rating
F1(twn)

Outlook **Stable**

FEB23 Operating Results

Unit: NTD'000

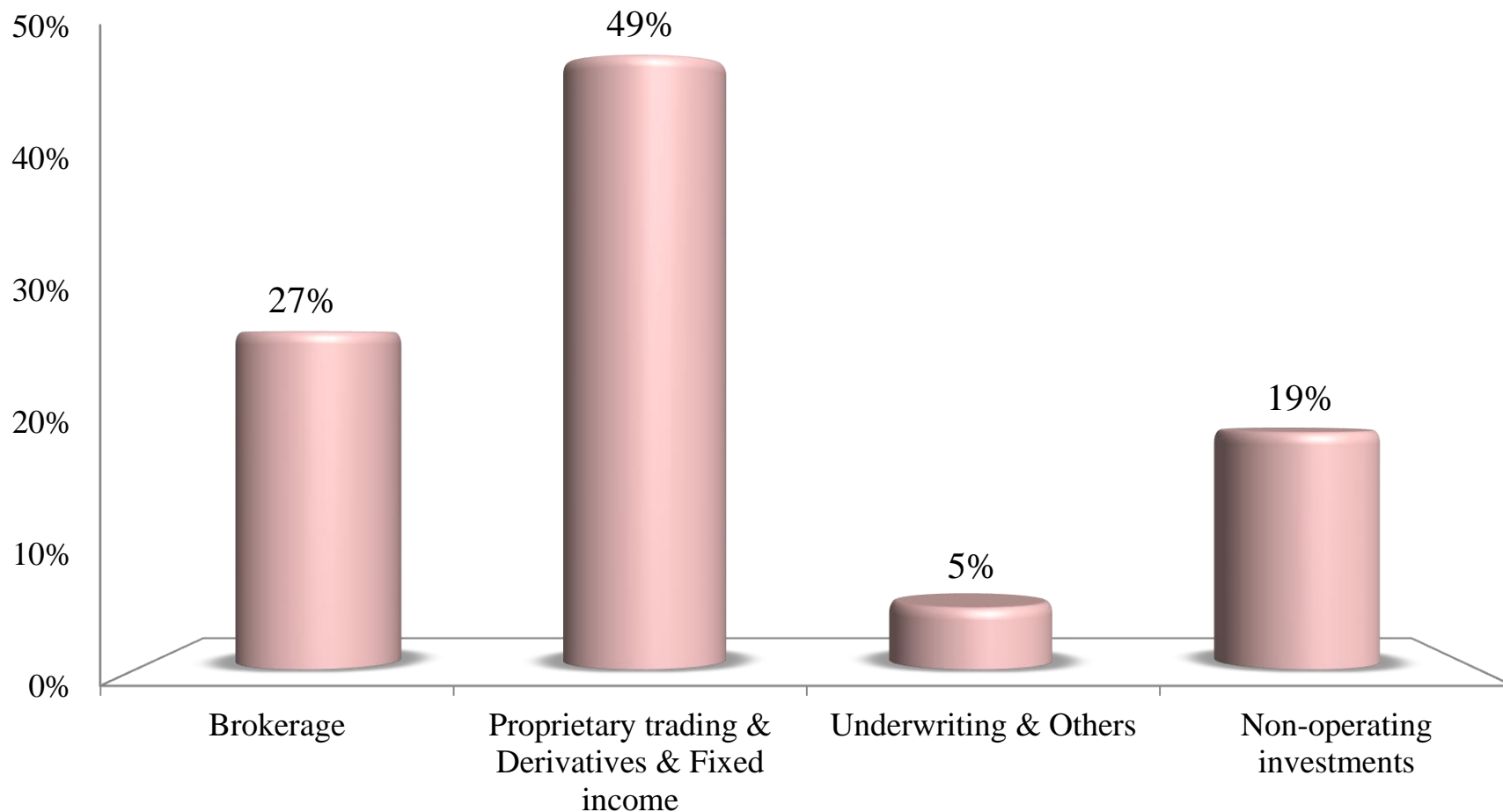
Entity	FEB23	JAN~FEB23
Net income before tax	345,737	704,699
Net income	341,167	733,349
EPS (NTD)	0.16	0.34

Consolidated	FEB23	JAN~FEB23
Net income before tax	403,015	804,911
Net income	375,482	794,075

※ Unaudited

JAN~FEB23 Earnings Breakdown by Major Business

■ JAN~FEB23



※ Unaudited

Business Performance and Market Ranking

Item	Figures in JAN~FEB23	Market ranking in JAN~FEB23
Market share in brokerage	3.50%	9
Market share in margin financing	5.24%	6
Trust business-AUM	NTD13.479bn	5
Number of warrants issued	1,029	3
Value of warrants issued	NTD9.63bn	3
Value of structured products issued	NTD3.97bn	3
Number of NTD corporate bond underwritten (as lead underwriter)	1	5
Value of NTD corporate bonds underwritten	NTD3bn	5
Number of clients in stock registrar and transfer service	357	3

III Prospect and Outlook

Our Vision

- To create long-term and rewarding partnerships with our clients by offering high value-added financial services which exceed client expectations

Our Belief

- The Capital Group in Chinese means "benefit for many" which embodies our commitment to public interests and contribution to the capital market

Business Development Plans



Business Development Plans (continued)



List of Awards

- Received “Annual Excellence Award” for total turnover performance and “Annual Efficiency Award” for average turnover performance from the Taiwan Stock Exchange Corporation (TWSE) in the 2022 Call (Put) Warrant Issuer Incentive Programs
- Received “Top Issuer Award” from the Taipei Exchange at the 2022 Listed Call (Put) Warrant Issuer Competition
- Received “Best Digital Financial Service Award” for the non-FHC category from Excellence Magazine in the 2022 Excellent Securities Evaluation
- Received “Quality Award” from Commercial Times in the 2022 Wealth Management and Trust Innovation Evaluation at the Trust Innovation Award
- Received “Gold Medal” from 1111 Job Bank for 2022 Happiest Enterprise
- Received “Gold Award” in the “Green Digital Finance Award”, “Quality Award” in the “Digital Business Optimization Award” and “Digital Inclusive Finance Award” from Commercial Times in the 2022 Digital Financial Service Award
- Capital Securities’ digital wealth management app, “Yi Hu Tong” (one-pass security account), won the “Most Popular Brand Award” in the 2022 National Brand Yushan Award
- Awarded No.1 in the “Best Sustainable Development Award” and No.3 in the “Best Intelligence Wealth Management Award” in the 2022 Wealth Management Award organized by Business Today Magazine
- Received “Best Client Referral Award”, “Best Digital Smart System Award” and “Best Charity Promotion Award” in the 2022 Wealth Management Award organized by Wealth Magazine

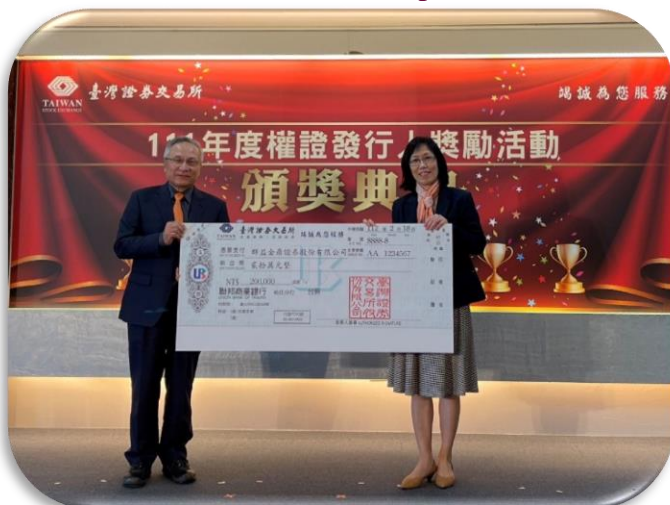
List of Awards (continued)



Received “Top Issuer Award” at the 2022 Listed Call (Put) Warrant Issuer Competition



Received “Best Digital Financial Service Award” at the 2022 Excellent Securities Evaluation



Received “Annual Excellence Award” for total turnover performance in the 2022 Call (Put) Warrant Issuer Incentive Programs



Received “Annual Efficiency Award” for average turnover performance in the 2022 Call (Put) Warrant Issuer Incentive Programs

IV

Sustainability Development & Capital Securities' Practices

Why Do We Promote Sustainable Development?

“Sustainable development is the development that meets the needs of the present without compromising the ability of future generations to meet their own needs,” according to the Our Common Future Report released on the 42nd General Assembly of the United Nations (UN) in 1987.

Since the beginning of the 20th century, rapid technology and economic advancements have brought high-level urbanization and significant improvement in human lives. However, this development also brought about impacts and damages on wildlife and the natural environment **with extreme weather conditions worldwide** and worsening **resource scarcity** and **uneven distribution**. Hence, the global community started to realize the importance of sustainable development.

“Sustainable development” is a reappraisal of the aforesaid development. While pursuing economic growth, humans should also maintain **social inclusion** and **environmental suitability** and take inter-generational equity into consideration. The well-being of future generations should not be compromised when promoting and creating benefits for today’s generation. The use of natural resources should secure biological and ecological sustainability for the proliferation of life.

Sustainable Development Goals (SDGs)

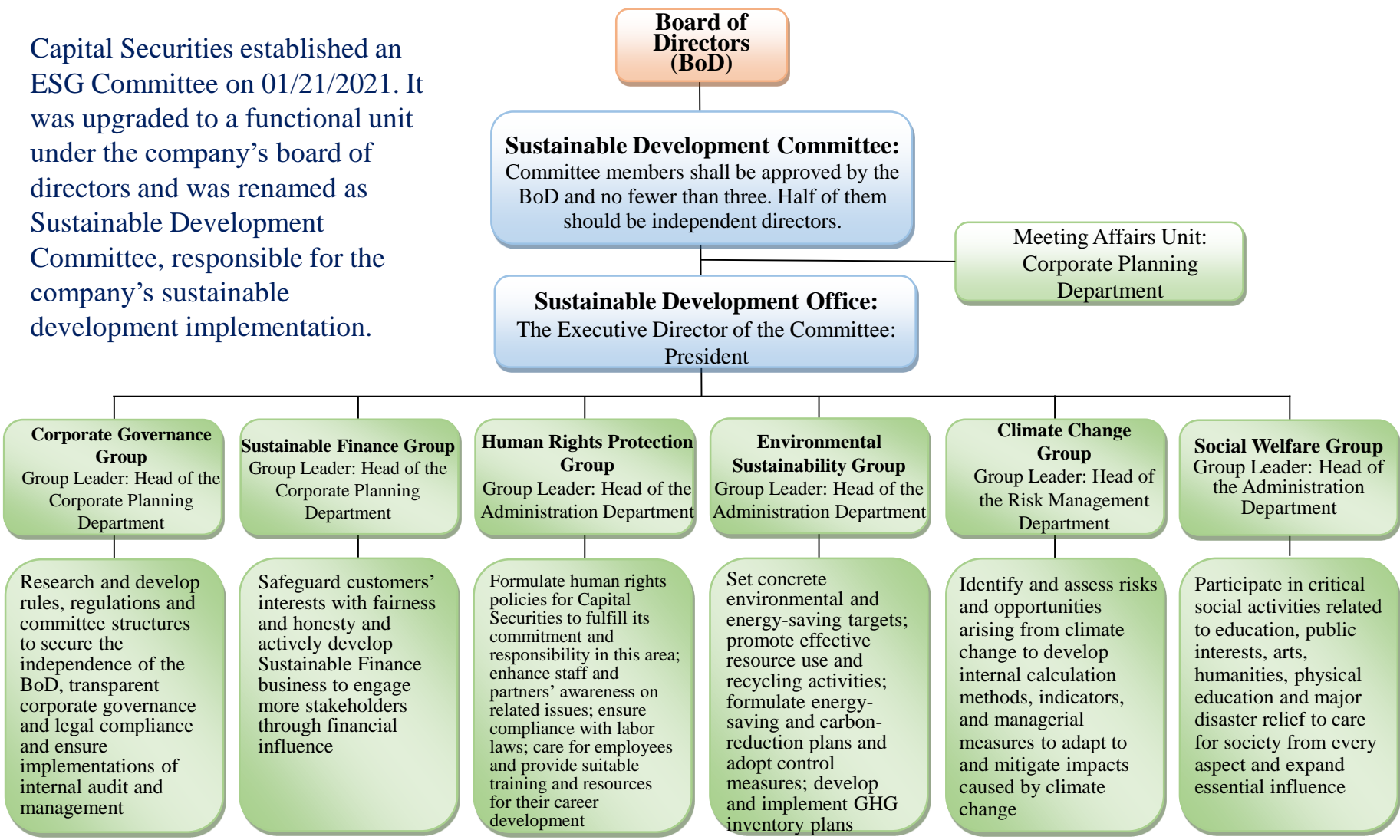
The UN has proposed the 2030 Sustainable Development Agenda in 2015 with 17 Sustainable Development Goals (SDGs) that are key indicators of global sustainable development.



These goals serve as indispensable indicators for the international community. As they are expected to facilitate sustainable development in societies by 2030 and effectively reduce poverty and hunger worldwide, global communities may find stabilization and balance as early as possible.

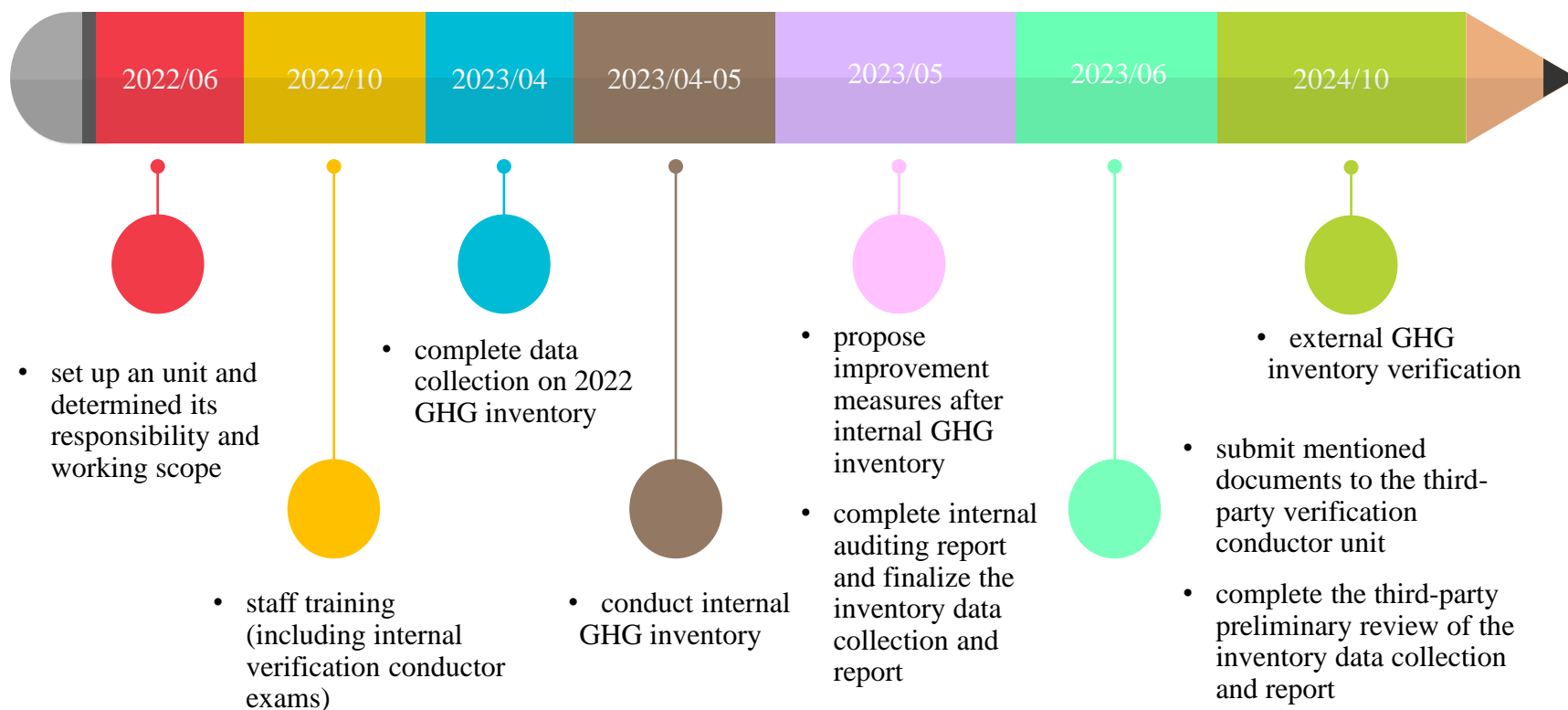
Our Sustainable Development Committee Structure

Capital Securities established an ESG Committee on 01/21/2021. It was upgraded to a functional unit under the company's board of directors and was renamed as Sustainable Development Committee, responsible for the company's sustainable development implementation.



Stage Targets and GHG Inventory Schedule

In response to Taiwan's Financial Supervisory Commission's (FSC) promotion of the Sustainable Development Roadmap and Taiwan's National Development Council's (NDC) Taiwan 2050 Net-Zero Emission Pathway, Capital Securities has been actively conducting greenhouse gas (GHG) inventory for its operations and offices. It also researches and develops energy-saving/carbon-reducing strategies and action plans to properly supervise its implementation and progress to achieve net zero carbon emissions across the company. The company's BoD has approved schedules for conducting GHG inventory and verifications in the second quarter of 2022 and is set to conduct reviews on a quarterly basis.



Programs & Achievements on Sustainable Development

- Held blood drive “Love from Capital for Charity” to deliver happiness to all corners of the society.
- Promoted “Capital Securities Love Reading Program” to advance the education in rural Taiwan with employees volunteering in story book pair-reading and city tours.
- To promote the education in rural Taiwan and close the gap between rural and urban resources, Capital Securities made donations to rural elementary schools.
- Developed industry-academic cooperation programs to cultivate financial talents that are well versed in theory and practice.



2023.01 The final presentation of Capital Securities' industry-academic cooperation program, the Rising Information Talents



2023.03 Capital Securities' Love Reading Program at Yilan King Yang Elementary School

Recognized for Sustainable Development and Corporate Governance

Selected as a constituent of FTSE4Good TIP Taiwan ESG Index

Selected as a constituent of FTSE4Good Emerging Index

Selected as a constituent of TWSE RA Taiwan Employment Creation 99 Index

Selected as a constituent of TWSE Corporate Governance 100 Index

Ranked among the top 6%~20% in the 2021 Corporate Governance Evaluation

Thank you